

WORKSHOP: Improving Internal Cooperation

BENEFIT	This workshop is designed as a starting point to improve the internal cooperation between purchasing and the technical departments. The participants will identify blockades in the internal cooperation, will learn how to overcome them and will formally agree on specific measures and responsibilities to improve the internal cooperation.
CONTENTS	<p>PART A (Individual Exercises): Blocking points for and benefits of improved internal cooperation</p> <ul style="list-style-type: none"> ▪ Blocking points (technical departments point of view) ▪ Benefits (purchasing's point of view) ▪ Role change: Benefits (technical departments point of view) ▪ Role change: Blocking points (purchasing's point of view) <p>PART B (All): Evaluation of the results</p> <ul style="list-style-type: none"> ▪ Review of benefits and blocking points ▪ Priority building of identified blocking points <p>PART C (Teamwork): What measures have to be taken to improve internal cooperation?</p> <ul style="list-style-type: none"> ▪ Development of specific measures to improve internal cooperation ▪ Identification of solutions to blockades ▪ Presentation of the results by the individual teams <p>PART D (All): Agreement of measures to improve internal cooperation</p> <ul style="list-style-type: none"> ▪ Agreement on the developed measures & tasks ▪ Timetables and responsibilities ▪ Identification of remaining conflicts and / or blocking points ▪ Formal agreement on measures, behaviour changes, timetables and responsibilities <p>PART E (All): Feedback & Review</p>
DURATION	2 days (Training No. FW01-US)
TARGET GROUP	Purchasing staff and members of technical departments
TRAINING METHODS	Input, discussions, teamwork, individual exercises
REQUIREMENTS	None